Tender Pack - Addendum no.1 – 12/11/2026

Supply, Installation, Commissioning and Maintenance of CCTV Systems Across 7 Conwy Leisure Facilities

Project Reference: CCTV-LS-2026-01

Invitation to Tender document

Question 3.2 is amended from:

3.2	Where a minimum level of economic and financial standing and / or a minimum financial threshold within the evaluation criteria for this procurement has been specified (please see section 26 of the Instruction to Tenderers), please self-certify by answering Yes or No to each requirement as set out.

to:

3.2	Where a minimum level of economic and financial standing and / or a minimum financial threshold within the evaluation criteria for this procurement has been specified (please see section 25.1 of the Instruction to Tenderers), please self-certify by answering Yes or No to each requirement as set out.

Instructions document

Clause 25.1 below is added in to the Instructions document:

25.1. Financial Due Diligence

The Council will review the following in order to assess the economic and financial standing of the Applicant:

- Any other publicly available financial information (such as on Companies House).

In order to pass the financial assessment, the Council expects that:

1. The Applicant demonstrates that it is profit-making in both of the last two financial years;

Or if it is loss-making in either or both of the last two financial years, a compelling reason explaining why this should not be seen as representing a significant risk to the financial stability of their organisation (e.g. exceptional items) is provided to the Council.

2. The Applicant demonstrates a positive net assets figure in both of the last two financial years or positive net assets figure in most recent financial year.

Or, if negative net asset figure for both financial years or negative net asset figure in most recent financial year, a compelling reason explaining why this should not be seen as representing a significant risk to the financial stability of their organisation is provided to the Council.

3. The Applicant's current ratio is greater than or equal to 0.8.

Or, if current ratio is less than 0.8, compelling reason explaining why this should not be seen as representing a significant risk to the financial stability of their organisation (e.g. industry standards / receivables recovery duration etc.).

The required minimum threshold for an Applicant to pass the financial assessment is a Low or Medium Financial Risk Score.

The economic and financial standing shall be assessed based on the following:

Low	No perceived financial risk. The Council has no, or limited, grounds for concern in relation to the Applicant's financial stability to provide the required services.
Medium	Acceptable financial risk. The Council has identified a risk of financial instability, but the risk is acceptable to the Council in relation to the Applicant's ability to provide the required services.
High	Unacceptable financial risk. The risk of financial instability of the Applicant is too high for the Council to accept in relation to the Applicant's ability to provide the required services.

Notwithstanding the above assessment ratings, in situations where Applicants have received a High rating of financial risk, the Council reserves the right to report to the Council's Section 151 Officer. The Section 151 Officer will review all the financial information submitted and assess any mitigating circumstances and determine whether an Applicant may be finally determined as having a score of Medium or Low and may consequently pass the financial assessment.

The Council reserves the right to:

a) request any further information or clarifications as required to alleviate any concerns raised as a result of assessment of an Applicant's financial standing at any stage of the procurement process; and
b) request that an Applicant provides a guarantee in order to proceed to the next stage of the procurement and if the Applicant refuses to enter into a guarantee in the form proposed by the Council, it shall fail the financial assessment and not pass to the next stage of the evaluation.

In situations where an Applicant receives a High risk rating and reports to the Council's Section 151 Officer in relation to the Applicant's financial standing, the decision of the Council's Section 151 Officer will be final in relation to whether the Applicant passes or fails.